

Point of Sale

Sage Pastel Point of Sale (POS) is an affordable, simple and secure payment handling solution, designed specifically to address the needs of small and medium-sized businesses operating in a retail environment.

Key Benefits

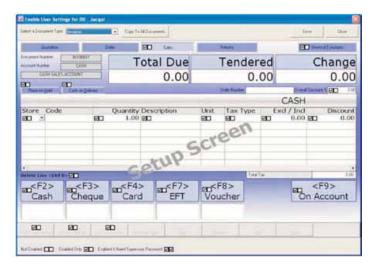
Ease of Use

Fully keyboard or mouse driven, and with options to enable quick processing with barcode scanners, input is simple and fast. Shift changes and reallocation of cash floats are easy – no closing and opening of shifts is required. Tellers are not isolated to operating on one till and can log in from any till at any time. Process Cash Sales or On Account Sales from one screen, and split payments between cash, cheque, card, EFT or vouchers. Mark an invoice as COD and record the payment later. Secure Cash Ups can be done at any time of the day and are made easy using the Cash Denominations screen. Once installed and set up, tellers can be trained and working in record time.

Security & User Access

Comprehensive, yet easy to set up, Sage Pastel's POS security features help prevent potential theft. Since the system is fully integrated, POS will make use of the security controls within Sage Pastel Accounting, as well as allow you to assign access per user in POS. For example, you can decide whether to allow the teller to exceed maximum variances, process price overrides, invoice discounts, returns, quotations or orders. Recently introduced functionality allows you to set fields to request the supervisor password before changes are accepted. For example, you may want to only enable an invoice discount if the supervisor authorises the change.

The screen below displays the User Access set up of documents, illustrating how to enable a user to make changes on a field, or enable the changes only if a supervisor password is entered.

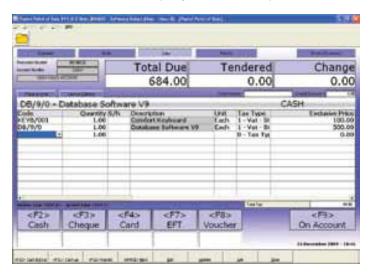


Back Office & Reporting

POS integrates seamlessly with Sage Pastel Xpress or Partner, and therefore all the stock reports that you have become accustomed to using, are available for reporting on POS transactions. Before the POS transactions are updated, sophisticated reports such as the Daily Sales Report shows the date and time per transaction, allowing even more control & insight into your business - use the report to determine your busiest time of day, so that you can make the necessary staffing arrangements. Some of the additional back office functionality from within POS include supplier processing, account payments, viewing customer age analyses and statements.

Using Sage Pastel's advanced stock control and price matrix, you are able to determine pricing per customer, volume based discounts and special prices. Set up your special offers with expiry dates, and POS will automatically recognise when the special is no longer active. Sage Pastel POS interfaces with most popular barcode scanners, cash drawers and pole displays.

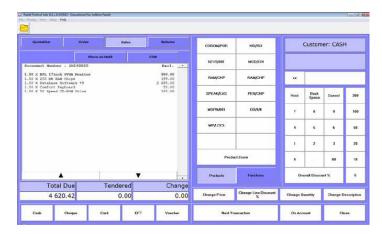
The screen below shows the simplicity of the standard input screen.



Touch Screen Interface

This interface pulls through all functionality available to operators, but in a touch screen friendly format. Larger buttons are used to ensure touch accuracy, and easily programmable buttons are made available for your top 14 selling items to speed up processing.

The screen below shows the new touch screen interface.



Is downtime on your POS terminals a real concern for you?

If you have concerns about terminals going down due to connectivity or network problems, Offline POS is the solution for you. Terminals will run independently of the server or other terminals during the normal processing day, and therefore eliminate the problem of having customers waiting for your network to come back online. For more information on Sage Pastel's Offline POS module, contact Sage Pastel.

Benefit from additional modules

Using Sage Pastel's Serial Number Tracking module allows you to keep track of individual inventory items that have serial numbers. It tracks items from the moment you purchase or manufacture them, until you sell those items. Sage Pastel's Multi-Stores module helps you organise your inventory. If you keep your inventory in separate physical locations, for example, you could have multiple branches; if you have various departments, this module will help you to control and track your inventory.

Support is at hand

Sage Pastel Accounting is backed by an award winning call centre, together with a reseller network of over 3,500 dealers in 52 countries across the globe, to ensure that help is always a phone call away.